

This year's annual favorite, designed to give lawyers of all levels, the practical tools and tips to move a case from inception to trial. This program is designed to give associates and those new to the defense practice an in-depth preparatory course in this specialized field. Presented by local attorneys, judges and mediators, this seminar series will provide training on opening a new file and preparing and communicating a litigation strategy, the ins and outs of written discovery and deposition practice, tips and pitfalls in law and motion work as well as preparing a case for mediation and for trial. The program will help participating attorneys develop skills necessary to defending a client from day one to trial.

### MCLE CREDITS

This activity has been approved for Minimum Continuing Legal Education credit by the State Bars of California and Nevada in the amount of 9.0 hours. The ADCNCN certifies that this activity conforms to the standards for approved education activities prescribed by the rules and regulations of the State Bars of California and Nevada.

### TOPICS TO BE COVERED

- Week 1:** Bird's-Eye View: Inception and Litigation of a New File
- Week 2:** Written Discovery
- Week 3:** The Ins and Outs of Deposition Practice
- Week 4:** Handling Law and Motion
- Week 5:** Trial Preparation
- Week 6:** Alternative Dispute Resolution

### PROGRAM CO-CHAIRS

- Jeffrey E. Levine** – *Matheny, Sears, Linkert & Jaime*
- Laura McHugh** – *Duggan Law Corporation*
- Ashley N. Meyers** – *Clapp Moroney Vucinich Beeman Scheley*
- David S. Rosenbaum** – *McDowall \* Cotter APC*

### LOCATIONS

- Gordon Rees Scully Mansukhani (weeks 1, 3, & 5)**  
275 Battery Street, Suite 2000, San Francisco, CA 94111
- Porter Scott (week 2)**  
350 University Ave., Suite 200, Sacramento, CA 95825
- Sacramento County Bar Association (weeks 4 & 6)**  
425 University Ave., Suite 120, Sacramento, CA 95825

THIS PROGRAM IS ALSO AVAILABLE VIA WEBINAR

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Sacramento, CA

Association of Defense Counsel  
of Northern California and Nevada  
2520 Venture Oaks Way  
Suite 150  
Sacramento, CA 95833



# BASIC TRAINING: 2019 BOOT CAMP

## BASIC TRAINING FOR CIVIL DEFENSE ATTORNEYS



### 6 TUESDAYS:

9/10, 9/24, & 10/15 • SAN FRANCISCO  
9/17, 10/1, & 10/22 • SACRAMENTO

This program is also available via webinar

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of Northern California and Nevada

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## BASIC TRAINING FOR CIVIL DEFENSE ATTORNEYS

9/10, 9/24, 10/15 – SAN FRANCISCO, CA • 9/17, 10/1, 10/22 – SACRAMENTO, CA

### PROGRAM:

**WEEK 1 (9/10 – S.F. – GORDON REES SCULLY MANSUKHAND):**  
**Bird's-Eye View: Inception and Litigation of a New File**

Client goals and expectations • Creation of a litigation strategy • Insurance considerations including Understanding a Claims File, Reservations of Rights and Tenders • Identification of pit falls and problem areas.

Crystal Van Der Putten, *Livingston Law Firm*  
 Rachel H. Leonard, *Tate & Associates*  
 Vince Castillo, *Allen Glaessner Hazelwood Werth*  
 John C. Hentschel, *Livingston Law Firm (Moderator)*

**WEEK 2 (9/17 – SAC – PORTER SCOTT):**  
**Written Discovery**

Preparing Effective Discovery Requests • Responding to Written Discovery • Strategies for Meeting and Confering • Primer on E-Discovery (note: E-Discovery in and of itself could be a 2-hour presentation, so we will only touch on this).

Laura McHugh, *Duggan Law Corporation*  
 Christina Bucci Hamilton, *Duggan Law Corporation*

**WEEK 3 (9/24 – S.F. – GORDON REES SCULLY MANSUKHAND):**  
**The Ins and Outs of Deposition Practice**

The presentation will focus on the basics of Plaintiff, witness, and Expert depositions including everything from admonitions through the handling of the deposition itself, how to outline your questions, how to use the file and records effectively, dealing with objections and instructions to not answer and how to pin down a witness for testimony at trial.

Elizabeth Rhodes, *Clapp Moroney Vucinich Beeman Scheley*  
 Ashley Meyers, *Clapp Moroney Vucinich Beeman Scheley*

**WEEK 4 (10/1 – SAC – SACRAMENTO COUNTY BAR ASSOCIATION):**  
**Handling Law and Motion**

MSJs / MSAs

Judge Michael W. Jones, *Superior Court of Placer County*

**WEEK 5 (10/15 – S.F. – GORDON REES SCULLY MANSUKHAND):**  
**Trial Preparation**

Jury Selection Procedures • Motions in Limine • Trial Briefs • Witness Organization • Jury Instructions and Special Verdict Forms • Exhibit Selection and Presentation

John A. Burke, *Bishop Berry*  
 Christopher J. Beeman, *Clapp Moroney Vucinich Beeman Scheley*  
 John C. Hentschel, *Livingston Law Firm (Moderator)*

**WEEK 6 (10/22 – SAC – SACRAMENTO COUNTY BAR ASSOCIATION):**  
**Alternative Dispute Resolution**

Preparation for Mediation • Communications with Client, evaluation of liability and exposure • Negotiating Techniques & Strategy.

Bradley S. Thomas, *The Thomas Law Firm*

### SCHEDULE:

Registration:..... 4:00 pm – 4:30 pm  
 Program:..... 4:30 pm – 6:00 pm  
 Q&A: ..... 6:00 pm – 6:30 pm

### LOCATIONS:

GORDON REES SCULLY MANSUKHANDI | 275 Battery Street, Suite 20 00, San Francisco, CA 94111  
 PORTER SCOTT | 350 University Avenue, Suite 200, Sacramento, CA 95825  
 SACRAMENTO COUNTY BAR ASSOCIATION | 425 University Ave., Suite 120, Sacramento, CA 95825  
 — This program is also available via webinar —

**Questions? Contact ADCNCN @ 916-239-4060**

## REGISTRATION FORM

— Register Online at [www.adcncn.org](http://www.adcncn.org) —

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**Registration Fee:**

- \$395 per attorney
- \$300 per additional member from the same firm  
*(fee includes all six sessions and materials)*
- I will attend in person       I will attend by webinar

Attendee: \_\_\_\_\_

State Bar # \_\_\_\_\_

Firm: \_\_\_\_\_

Address: \_\_\_\_\_

City, State, Zip: \_\_\_\_\_

Phone: \_\_\_\_\_

Fax: \_\_\_\_\_

E-Mail: \_\_\_\_\_

**CANCELLATIONS: Registrants must cancel in writing at least one week prior to the seminar. Refunds less \$50 processing fee.**

**Method of Payment:**

Amount Enclosed: \$ \_\_\_\_\_ Check payable to ADCNCN

If paying by credit card, please register online at [www.adcncn.org](http://www.adcncn.org). If paying by check, fax or mail this form to the address below:

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2520 Venture Oaks Way, Suite 150, Sacramento, CA 95833  
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[www.adcncn.org](http://www.adcncn.org) • [adcncn@camgmt.com](mailto:adcncn@camgmt.com)