



**ASSOCIATION OF DEFENSE COUNSEL  
OF NORTHERN CALIFORNIA AND NEVADA**

2520 Venture Oaks Way, Suite 150, Sacramento, CA 95833  
916.239.4060 – phone • 916.924.7323 – fax  
[www.adcncn.org](http://www.adcncn.org) • [adcncn@camgmt.com](mailto:adcncn@camgmt.com)



# — Ethics in Advocacy — Negotiation and Mediation Ethics

Are you certain that you know when you are within professional ethical bounds in a negotiation? Sometimes attorneys are surprised by what they may and may not do in a negotiation and in mediation. This interactive program examines California’s laws and rules in context through hypotheticals and discussion of the current contemplated revision to the Evidence Code sections governing mediation confidentiality.

Please join Judicate West mediators, Rachel Ehrlich and Hon. Michael G. Virga, (Ret.) for this fun, late afternoon program with cocktail reception to follow. All participants will receive 1 hour of CA Ethics MCLE credit. For more information about Rachel Ehrlich and Hon. Michael G. Virga, (Ret.) click on the links below.

— **Thursday, February 22, 2018** —

4:00 pm – 4:30 pm – Registration  
4:30 pm – 5:30 pm – Program  
5:30 pm – 7:00 pm – Reception

— **Judicate West** —

980 9<sup>th</sup> Street  
Suite 2200  
Sacramento, CA 95814

Seminar is free for members and \$35.00 for non-members.  
*SPACE IS LIMITED – PLEASE REGISTER IN ADVANCE*

— **Presented by** —

**Rachel K. Ehrlich, Esq. – Judicate West** (more info: [www.judicatewest.com/adr/rachel-ehrllich](http://www.judicatewest.com/adr/rachel-ehrllich))  
**Hon. Michael G. Virga (Ret.) – Judicate West** (more info: [www.judicatewest.com/adr/michael-virga](http://www.judicatewest.com/adr/michael-virga))

**MCLE:** *This activity has been approved for Minimum Continuing Legal Education credit by the State Bars of California and Nevada in the amount of 1.0 hour of Ethics credit.*

---

## **Ethics in Advocacy Seminar • Thursday, February 22, 2018 • Sacramento, CA**

Registration Fees:     ADCNCN Member – FREE     Non-Member – \$35

Attendee: \_\_\_\_\_ State Bar # \_\_\_\_\_

Firm: \_\_\_\_\_

Address: \_\_\_\_\_

City, State, Zip: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ E-Mail: \_\_\_\_\_

Cancellations: Registrant must cancel in writing at least one week prior to the seminar. No refunds after 2/15/18.

Method of Payment:    Amount Enclosed: \$ \_\_\_\_\_

Check, made payable to ADCNCN     Credit Card: Visa M/C AmEx Number: \_\_\_\_\_ exp: \_\_\_\_\_

Cardholder Name: \_\_\_\_\_ Signature: \_\_\_\_\_

Billing Address: \_\_\_\_\_

Please complete this form and return it with your payment to:  
**Association of Defense Counsel of Northern California and Nevada**  
2520 Venture Oaks Way, Suite 150, Sacramento, CA 95833 • 916.239.4060 – phone • [adcncn@camgmt.com](mailto:adcncn@camgmt.com) • [www.adcncn.org](http://www.adcncn.org)

**If paying with a credit card, please FAX this form to 916.924.7323. Please do not e-mail.**